



Tate Coghlan



Dan Johnston

Announcement – Vice President, Sales & Marketing

COMMERCE, GA - After nearly 16 years as Vice President of Sales & Marketing with Roper Pump Company, **Tate Coghlan** has decided to step into a new role. He will be working with his replacement to transfer his extensive knowledge of the gear pump and power section business and ensure a smooth transition for the new leader until April 1st, then he will begin a new role to be announced at a later date. Tate brought a wealth of experience to the Company and contributed significantly to enhancing the Roper Pump Company brand. We would like to thank Tate for his dedicated service to helping build a solid sales foundation for Roper Pump Company and for his leadership moving forward.

Concurrently, Roper Pump is very pleased to welcome **Dan Johnston** as Vice President, Sales & Marketing effective January 21st, 2021. He will be responsible for leading the Roper Pump Sales team and developing and executing the commercial and go-to-market strategy for the Company. Dan brings over 25 years of sales leadership and channel experience in the industrial sector, including 8 years in the pump industry.

Dan has a BS in Electrical Engineering from the University of Notre Dame, an MS in Electrical Engineering from Washington University and an MBA from the University of Rochester, William E. Simon Graduate School of Business. He and his wife, Sherri, have four grown children and will relocate to northeast Georgia from Mansfield, OH in the coming months. Dan will be located in the Commerce office by mid-February 2021.

Please join me in welcoming Dan to the Company and thanking Tate for his many years of contributions to Roper Pump.

DocuSigned by:

A handwritten signature in blue ink, appearing to read "Diane F. Edwards".

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Diane F. Edwards
President
Roper Pump Company