Case Study



Roper Pump Improves Efficiency As Part of An Optimized Crude Oil Transfer Process With New eX Series Pump



EXECUTIVE SUMMARY

Roper Pump provided an all-new pump, the eX Series (65 size), as part of an optimized solution for increased capacity, streamlined transfer, and faster load and unload times for a customer's crude oil and condensate application.

MATERIALS OF CONSTRUCTION*

CUSTOMER-SPECIFIC APPLICATION

Housings	Cast Iron
Gears	Cast Iron
Shafts	Hardened High-Strength Steel
Bushings	Tungsten Carbide (TC)

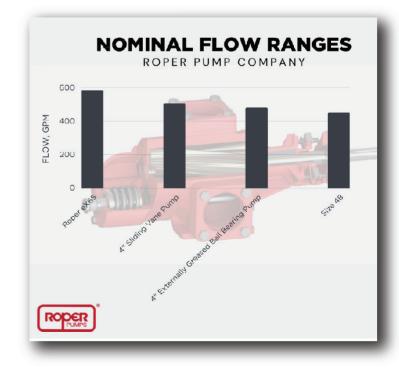
CUSTOMER CHALLENGE

THE APPLICATION

The customer ran a series of tests to compare load and unload times of Roper Pump against a variety of other competing pump brands. Measuring the barrels per minute pumped for a 180 barrel crude trailer, the results would dictate which brand of pump to use as part of their newly optimized crude oil operations.

THE SOLUTION

To enhance the efficiency of their petroleum transfer process, the customer upgraded their piping to 4" and implemented a streamlined workflow for starting and stopping operations. This was done to prevent cavitation and unforseen pump damage. Roper Pump's eX Series (65 size) facilitated increased capacity and offered superior sealing, eliminating the need for maintaining an oil lubrication system.





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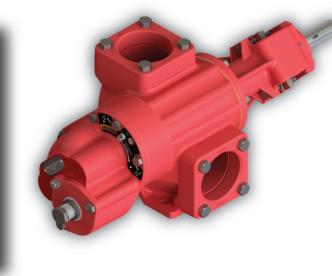
INNOVATION & TECHNOLOGY

Roper Pump's eX Series is specifically designed to meet customer specifications for handling multiviscosity fluids like low viscosity condensate and high viscosity heavy crude oil. These pumps offer higher flow rates for faster loading and unloading, incorporate abrasionresistant internal components, and feature leak-proof seals. Moreover, the design and materials used in the eX Series pumps make them ideal for petroluem transportation and other high-flow applications like bulk transfer. The eX Series extends the service life of each pump with exceptional wear resistance and reduced maintenance requirements.



RESULTS

After the customer made changes to optimize the system, including installion of the Roper Pump eX Series (65 size), the customer's experience has been remarkably positive. Previously, it took 45 minutes to load a trailer. After initial pump installation, the load time reduced to 22 minutes. Additional runs over the next 8 weeks showed an average load time of 10 minutes per trailer. This increased efficiency means more loads per day, resulting in higher earnings and the retention of employees in a very competitive market due to the effectiveness of the system.



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